

[Job Opening]

With its innovative hardware and software products, **Roboception GmbH**, based in Munich, Germany, is a pioneer in 3D sensor technology: We give the robots eyes and brains - and hence deliver key elements of our customer's most forward-looking automation solutions.

We are looking for

a **Technical Sales Manager (d/f/m), full time**

As part of our commercial team, you will

Drive our **sales and aftersales** activities from prospecting through consulting the customer on the best potential product to closing, commissioning and training, securing feedback and assessing follow-on opportunities.

Develop product **documentation** in a customer-oriented manner.

Keep an eye on the **competition** and perform regular product benchmarks.

Support our **portfolio strategy** with your expertise from customer feedback and market observation.

in order to provide each customer with their ideal robot vision solution.

You will work closely with our management as well as colleagues in both the commercial and technical teams; first and foremost, you will be interfacing with customers on a daily basis.

We are looking for an individual with experience in selling technically complex products, with customer-orientation and the ability to quickly assess problems and demonstrate solutions in a convincing manner. You have a very good knowledge of both German and English (written and spoken, as efficient customer interactions are required in both languages) and are ready to travel on occasion (initially with focus on South Germany, Austria, Switzerland, potentially international/intercontinental travel).

You are interested in helping to develop our company, and want to grow with us? Please send your application documents including your salary expectations to [info@\[roboception.de\]](mailto:info@[roboception.de])