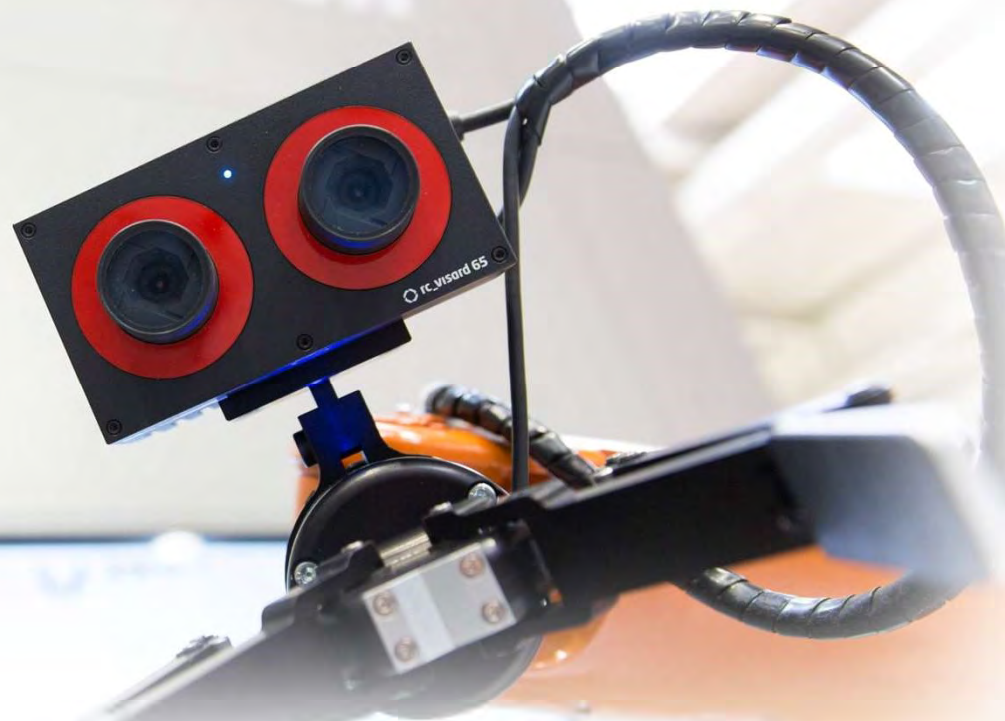


## Workshop: AppliedAI in Agile Production

Dr. Michael SUPPA, Roboception GmbH, Germany  
Prof. Markus VINCZE, Technical University of Vienna, Austria

***ERF 2020, Malaga, March 4<sup>th</sup>, 2020***



## Agenda

16:15 Introduction by the moderators/ definition of key questions

16:25 Presentations:

**Applied AI Overview:** Prof. Markus Vincze, Technical University of Vienna, Austria.

**Applied AI in Agile Production:** Dr. Michael Suppa, Roboception GmbH, Germany.

**Applied AI from the Logistics Perspective:** Dr. Maximilian Beinhofer, TGW Logistics GmbH, Austria.

**AI and Human Robot Collaboration (HRC) in the Context of Reconfigurable Factories:** Niki Kousi, LMS, University of Patras, Greece.

17:15 Interactive session/round table discussion of the key questions with all speakers and the audience

17:35 Conclusion for roadmapping and take-home message

17:45 End of workshop

Link to the website: <http://roboception.com/erf2020>



## Market Requirements

### LOW-COST ROBOTS ARE THE FUTURE

- Perception and manipulation systems must be tightly coupled
- Flexible production
- Real-time requirements
- Users need intuitive and integratable robotic solutions
- Ready-to-use and easy-to-use functionality



## Agile Manufacturing

### PERCEPTION IS THE KEY TECHNOLOGY FOR FLEXIBLE PRODUCTION

- In flexible and agile production, robots must be able to reliably detect and locate work pieces and human collaborators.
- In logistics, manual work is still pre-dominant due to the complexity of tasks and the variation of objects.
- Individual engineering of solutions is costly and does not scale

## Agile Production

REQUIRES A FAST ADAPTATION OF A SYSTEM TO NEW ENVIRONMENTS

- Avoid approaches that require an extensive re-training of the system in changing environments
- Combination of learning and model based approaches show great potential
- Low level perception modules or front-layers in the learning approaches.
- Business models for open source software and commercial platforms including data models



## Key Questions

1. What expectations are connected to AppliedAI from a provider and customer perspective?
2. Which are major challenges and potential step changes, i.e. what is required from the solutions in order to increase flexibility in production?
3. What is the role of ecosystems in the context of AppliedAI?
4. Which business models in terms of data/software tools/platforms do you see and how do open source tools and commercial tools adapt to these models?

**USE THE APP IN FOR Q&A or <https://event.eur.crowdcompass.com/erf2020>**

## Statements



**Applied AI Overview:**  
Prof. Markus Vincze,  
Technical University of  
Vienna, Austria.



**Applied AI in Agile  
Production:**  
Dr. Michael Suppa,  
Roboception GmbH,  
Germany.



**AppliedAI from the  
Logistics Perspective:**  
Dr. Maximilian Beinhofer,  
TGW Logistics GmbH,  
Austria.



**AI and Human Robot  
Collaboration in the Context  
of Reconfigurable Factories:**  
Niki Kousi, LMS, University  
of Patras, Greece.

## Perception Group

### CLOSING

Workshop Slides:

<http://roboception.com/erf2020>

Interest in participating in TG Perception:

[michael.suppa@roboception.de](mailto:michael.suppa@roboception.de)





TECHNISCHE  
UNIVERSITÄT  
WIEN



# Applied AI Overview

## What Industry Would Like to Have

*Markus Vincze*

Automation and Control Institute, Technische Universität Wien

[vincze@acin.tuwien.ac.at](mailto:vincze@acin.tuwien.ac.at)

ERF 2020, Workshop on Applied AI for Agile Production

# Study with Industrial Experts

“What Do Industrial  
Developers and End-Users  
Expect from a Cognitive Robot?”

- Questionnaire of AICoR Topic Group
- ERF Workshop on AI & Robotics 2016-2019
- Interviews with selected key persons in industry

# 11 Functional Abilities – The Essence

Industry wants to

**Teach a robot like an intern**

Motivation

- Moving robots out of the lab and going into the ... wild!
- Customisation & short product life cycles ... need agility
- Get the robot in front of the fences
- Rapidly set-up any new production step
- Show the new task with high level instructions
- Expecting robot to keep learning



# Teach a Robot like an Intern

## Cognitive Abilities

- Safe, reliable, transparent
- Task learning → knowledge
- Reasoning about own capabilities



## Goals specified at high level

- Robot knows about purpose

## Partial Autonomy: user sets goal

- Formal limits, adapt interm. steps



## Instructions

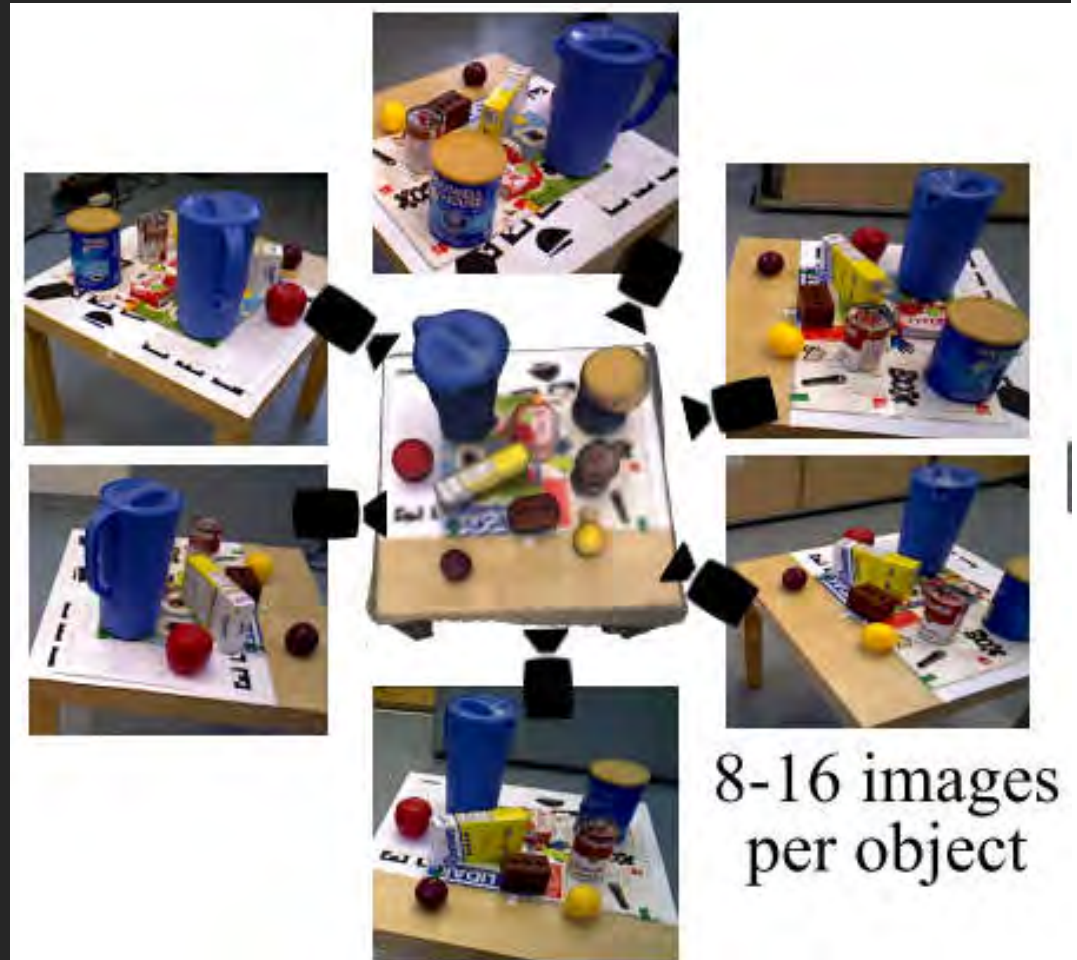
- Teaching by demonstration, learn application context

# Applied AI

- Missing link: Visual Perception
- E.g., learn objects

# Learning Novel Objects

- Learn from a few sample views
- Create object model for training CNN
- Learn a 6DOF pose estimator

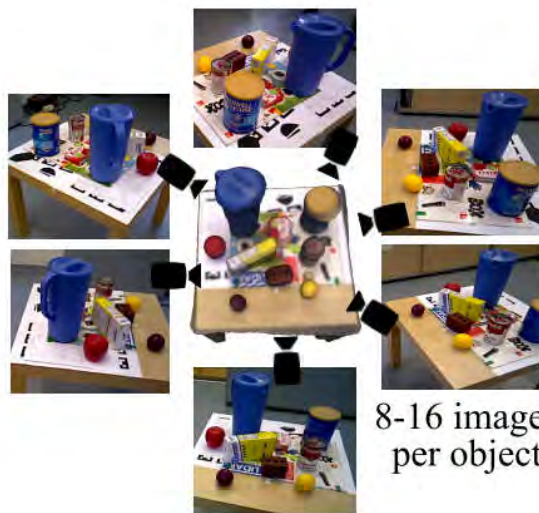




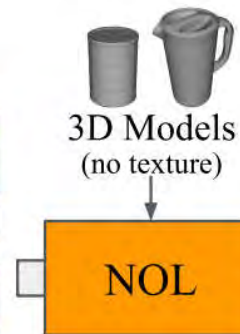
# Learning Novel Objects

- Neural Object Learning (NOL)
  - Shape plus rendering texture

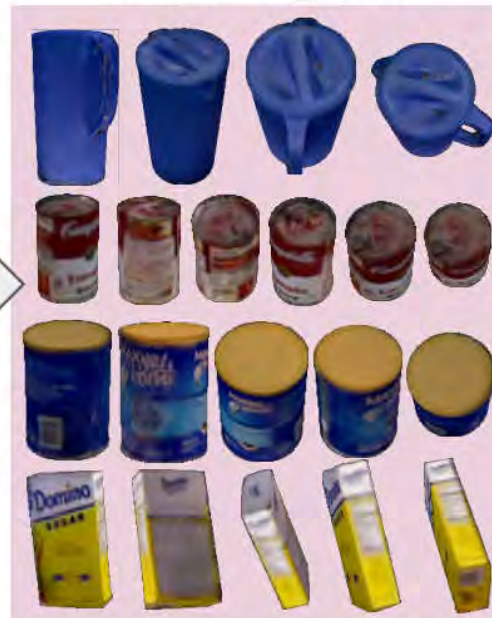
New objects in cluttered scenes  
(w/ noisy pose annotations)



8-16 images  
per object

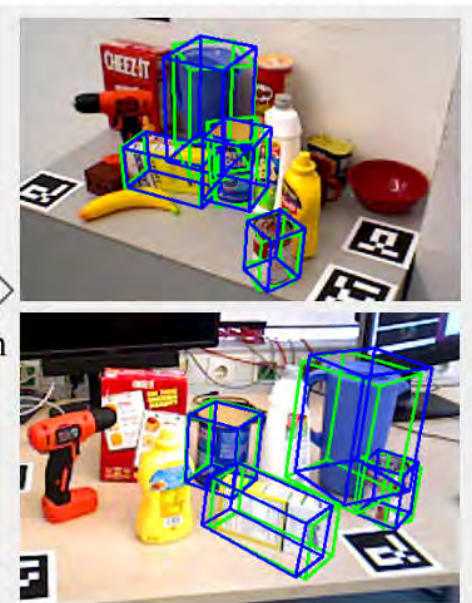


Render objects  
in unseen poses



Train

Detection and  
6D pose estimation



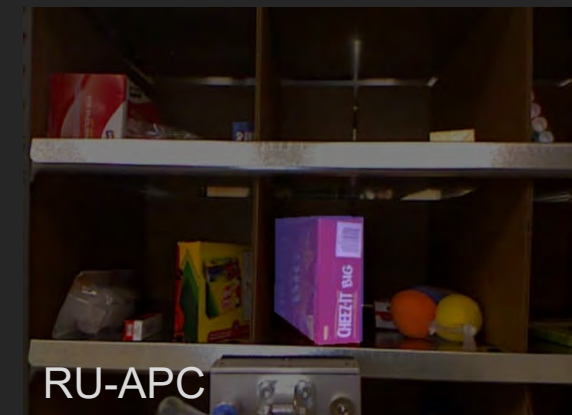
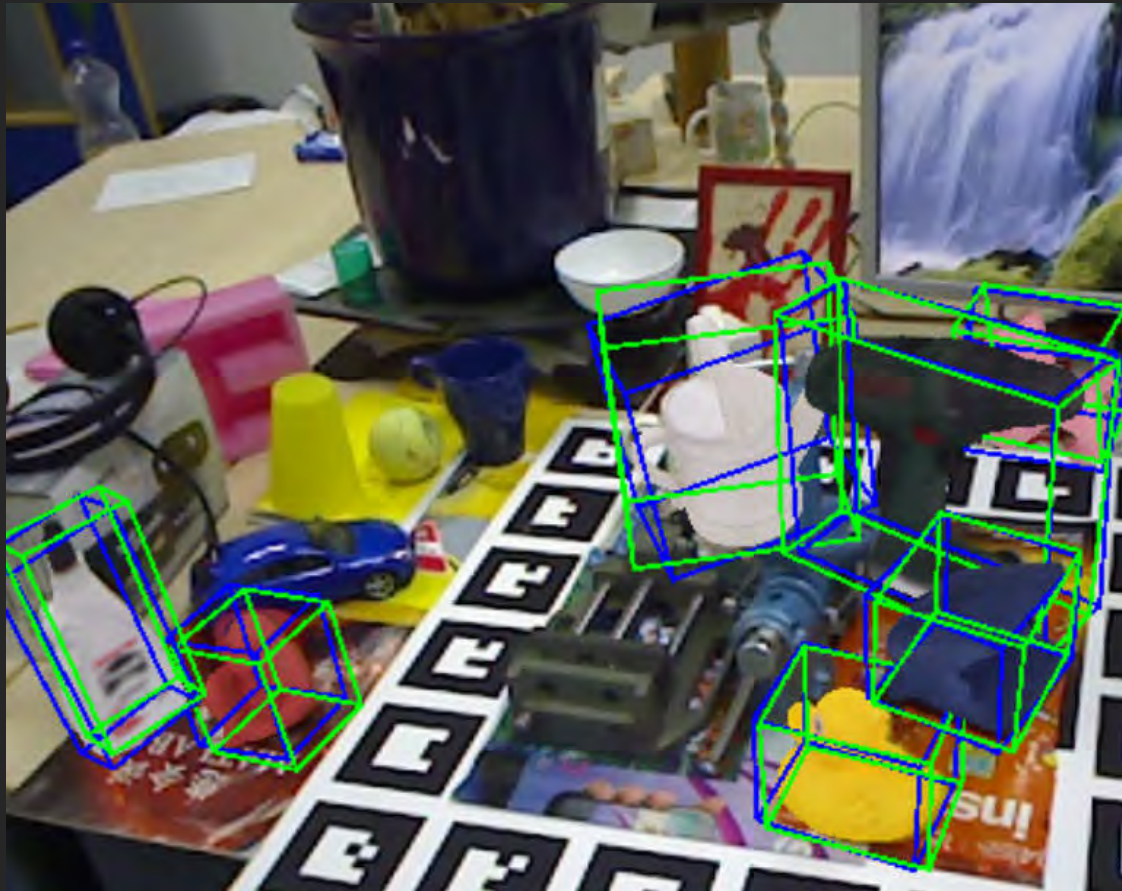
# Learning Novel Object Models

- 3D shape, closed loop
- Texture mapping, reduce illumination bias





# Pix2Pose: Learning Pose Estimation





# 6DOF Object Pose Estimation

- How to learn from few examples?
  - CAD + a few real images
- How to cope with symmetry?
  - Explicitly model symmetry: transformer loss



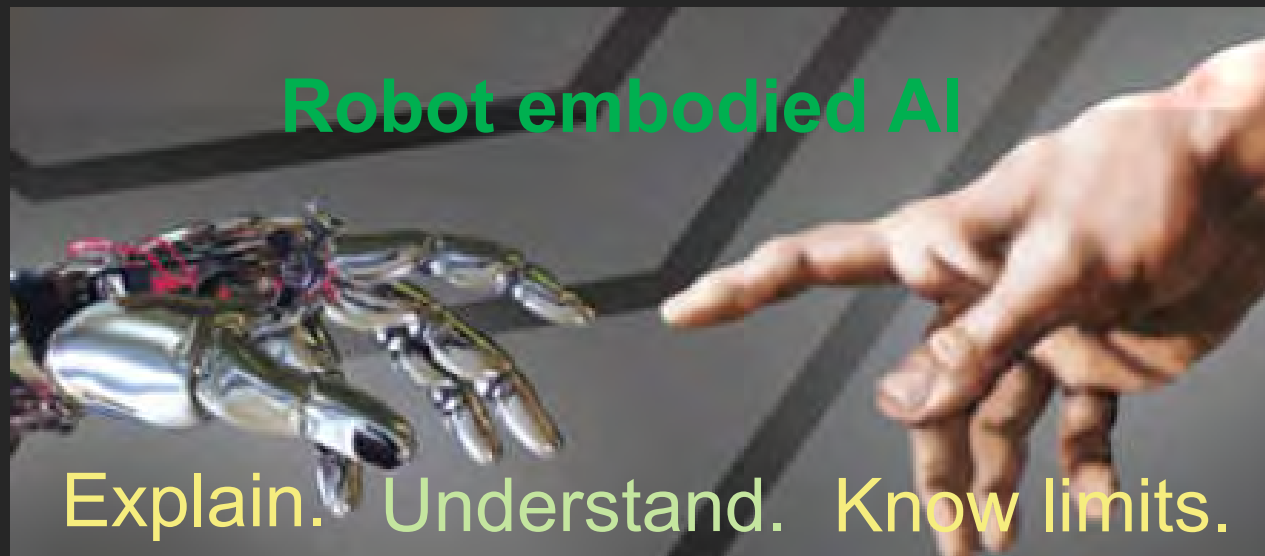
# Pix2Pose



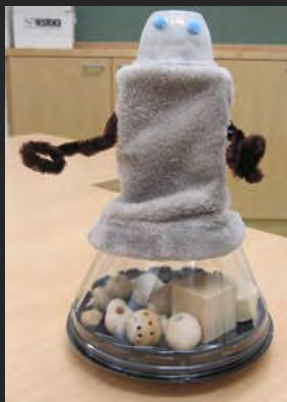
- Predicting pixel-wise 3D coordinates of objects
- Learning from
  - non-textured 3D models and
  - a limited number of real images

# Teach a Robot Like an Intern

- ▶ Industry needs to respond to faster product cycles
- ▶ Easily and rapidly learn new task in a domain
- ▶ Perception: novel objects, scene context, user interactions
- ▶ Show task with objects, explanation, domain knowledge









# HOBBIT – The Mutual Care Robot

## Fall Prevention and Robot Helper

- Demographic challenge
  - Increasing age, highest risk: fall
  - 6% health costs; leave home
- Robot for fall prevention/detection
  - *Clean up floor, keep track of things*
  - Socially connected, stay active, entertainment
- 18 test persons, 3 weeks in A, S, GR
  - 75-88 years old, living alone, moderate impairments
  - Very high acceptance 87%; rent 77%
  - 83% want full robot with arm

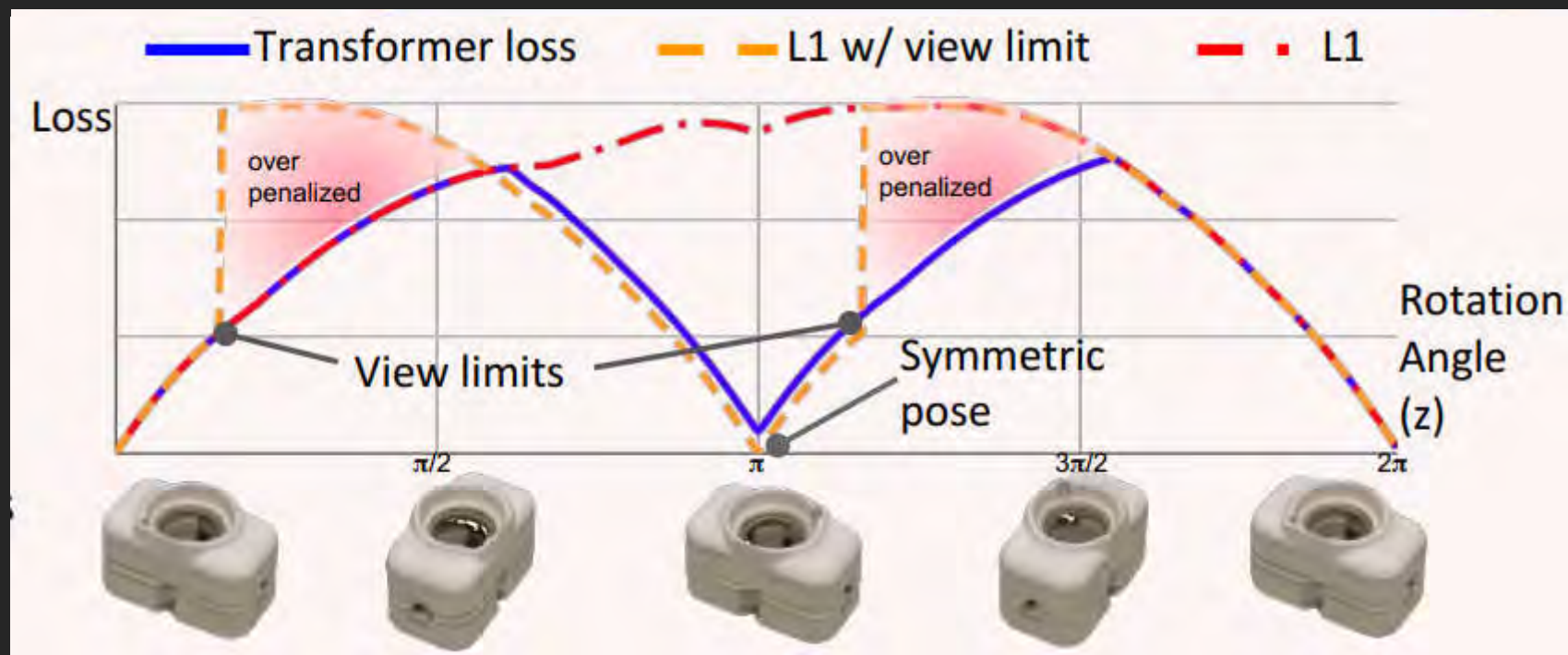


# Robot Helper at Home





# Pix2Pose – Handling Symmetries



- Avoid penalizing the prediction for symmetric poses

# AI and Robotics

- Increasing importance of AI, complementary nature of AI and cognitive robotics
  - AI provides the platforms, tools, and techniques for constructing cognitive systems
- Cognitive robotics depends on
  - Strength of the AI foundation as well as
  - Insights from cognitive science on human-robot interaction

# The 11 Industrial Priorities

- 1. Safe, reliable, transparent operation
- 2. High-level instruction and context-aware task execution
- 3. Knowledge acquisition and generalization (continuously)
- 4. Adaptive planning (recognizing and handling errors, gracefully and effectively) (within set limits)
- 5. Personalized interaction
- 6. Self-assessment (reason about their own capabilities)
- 7. Learning from demonstration
- 8. Evaluating the safety of actions
- 9. Development and self-optimization
- 10. Knowledge transfer (to other robots, connect to IoT env.)
- 11. Communicating intentions and collaborative action

# Interviews with selected key persons in industry

- Tim Guhl, KUKA Systems GmbH (\*) 2/8/2016
- Patrick Courtney, Tec-Communication (\*) 2/8/2016
- Rich Walker, Shadow Robot Company (\*) 23/8/2016
- Maja Rudinac, Robot Care Systems (\*) 30/8/2016
- Slawomir Sander, KUKA Systems GmbH () 30/8/2016
- David Ball, Bosch () 30/8/2016
- Andrew Graham, OC Robotics () 7/9/2016
- Mauricio Calva, Chevron (\*) 12/9/2016
- Amit Kumar Pandey, Softbank Robotics (\*) 12/9/2016
- Ugo Cupcic, Shodaw Robot (\*) 12/9/2016
- Daniel Wäppling, ABB (\*) 19/9/2016
- Ekkehard Zwicker, GE Inspection Robotics (\*) 19/9/2016
- Thilo Steckel, CLAAS E-Systems KGaA mbH & Co KG (\*) 28/9/2016





## Applied AI in Agile Production

ROBOCEPTION GMBH

*ERF Workshop on Applied AI in Agile Production  
Malaga, March 4<sup>th</sup>, 2020*

## Company Profile

SENSE. REASON. ACT



Founded **03/2015** by three former employees of the Institute of Robotics and Mechatronics/ German Aerospace Center as a **DLR SPIN-OFF**

**KUKA** Deutschland GmbH  
Shareholder since 08/2015

Based in **MUNICH** (Pasing)

**17** employees (02/2020)



## Mission

Sense. Reason. Act.

Going from pixel to action using perception.

## 3D Perception – Why?

“3D vision is a **DISRUPTIVE TECHNOLOGY** that enables robots to operate in a partially-structured environment”.

*IFR Annual Report on Service Robotics*

“Perception was the **DOMINATING FACTOR** separating the winners from the rest of the field in the amazon picking challenge.”

*Henrik Christensen*

“If we were only able to provide the **VISUAL CAPABILITIES** of a 2-year old child, robots would quickly get a lot better.”

*Rodney Brooks*

### Sources:

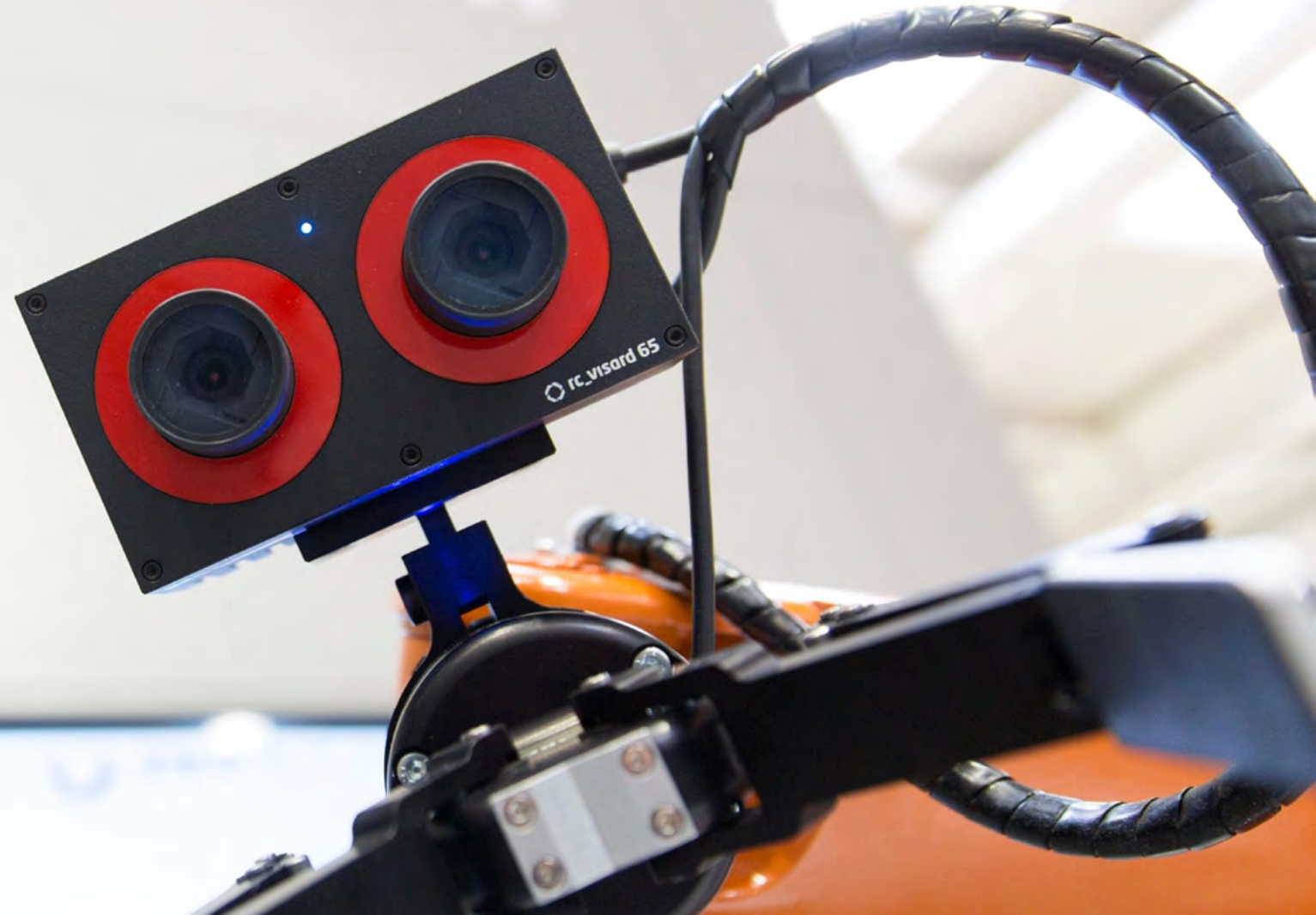
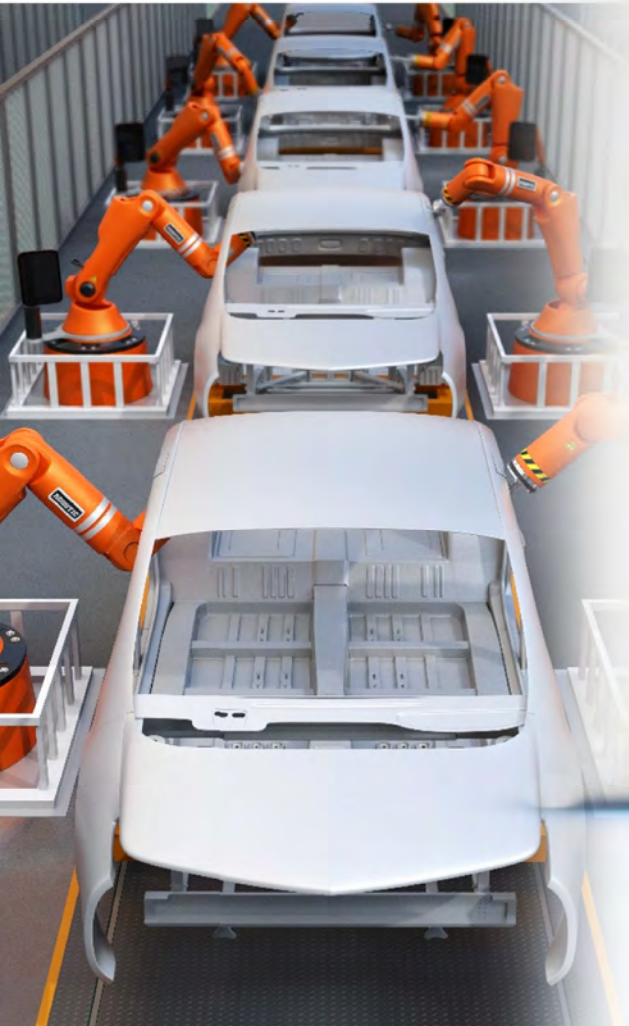
1. <http://www.ifr.org/robots-create-jobs/>
2. <http://www.therobotreport.com/news/amazon-challenges-robotics-hot-topic-perception>
3. [http://www.robotics.org/content-detail.cfm/Industrial-Robotics-Industry-Insights/Intelligent-Robots-A-Feast-for-the-Senses/content\\_id/5530](http://www.robotics.org/content-detail.cfm/Industrial-Robotics-Industry-Insights/Intelligent-Robots-A-Feast-for-the-Senses/content_id/5530)





# roboception

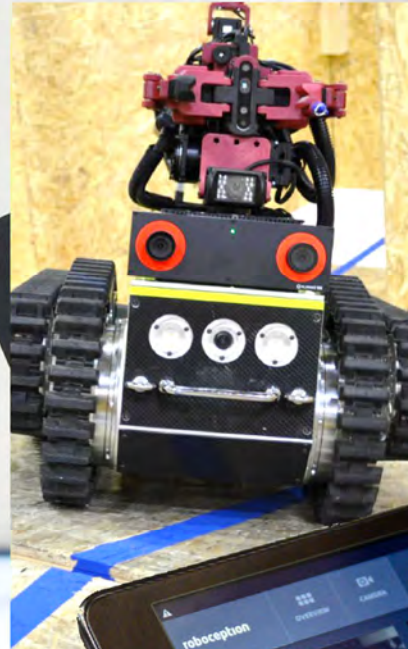
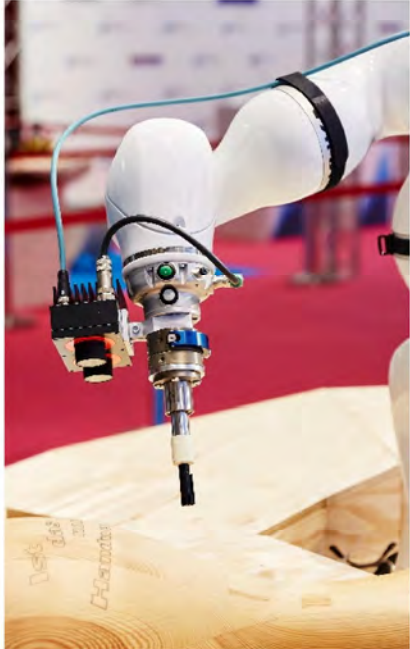
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# roboception

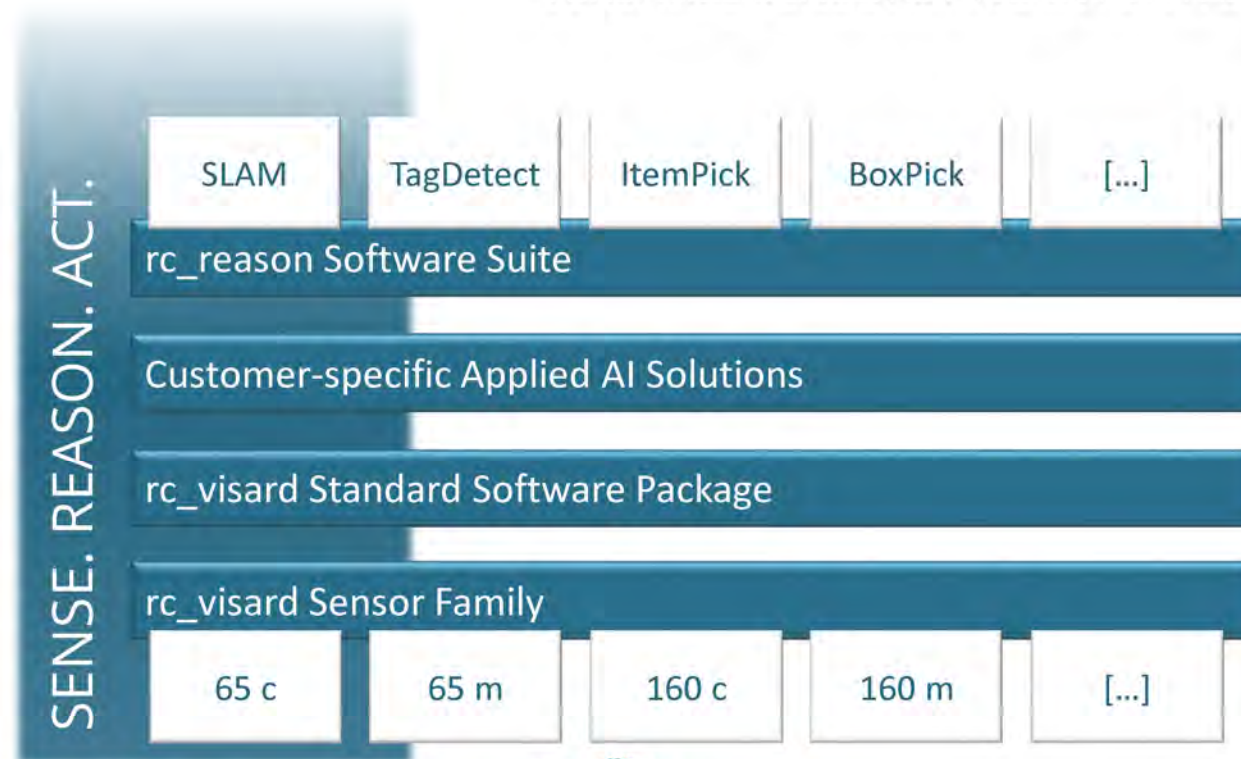
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## Business Model

VERSATILE SENSORS AND INTUITIVE SOFTWARE SOLUTIONS



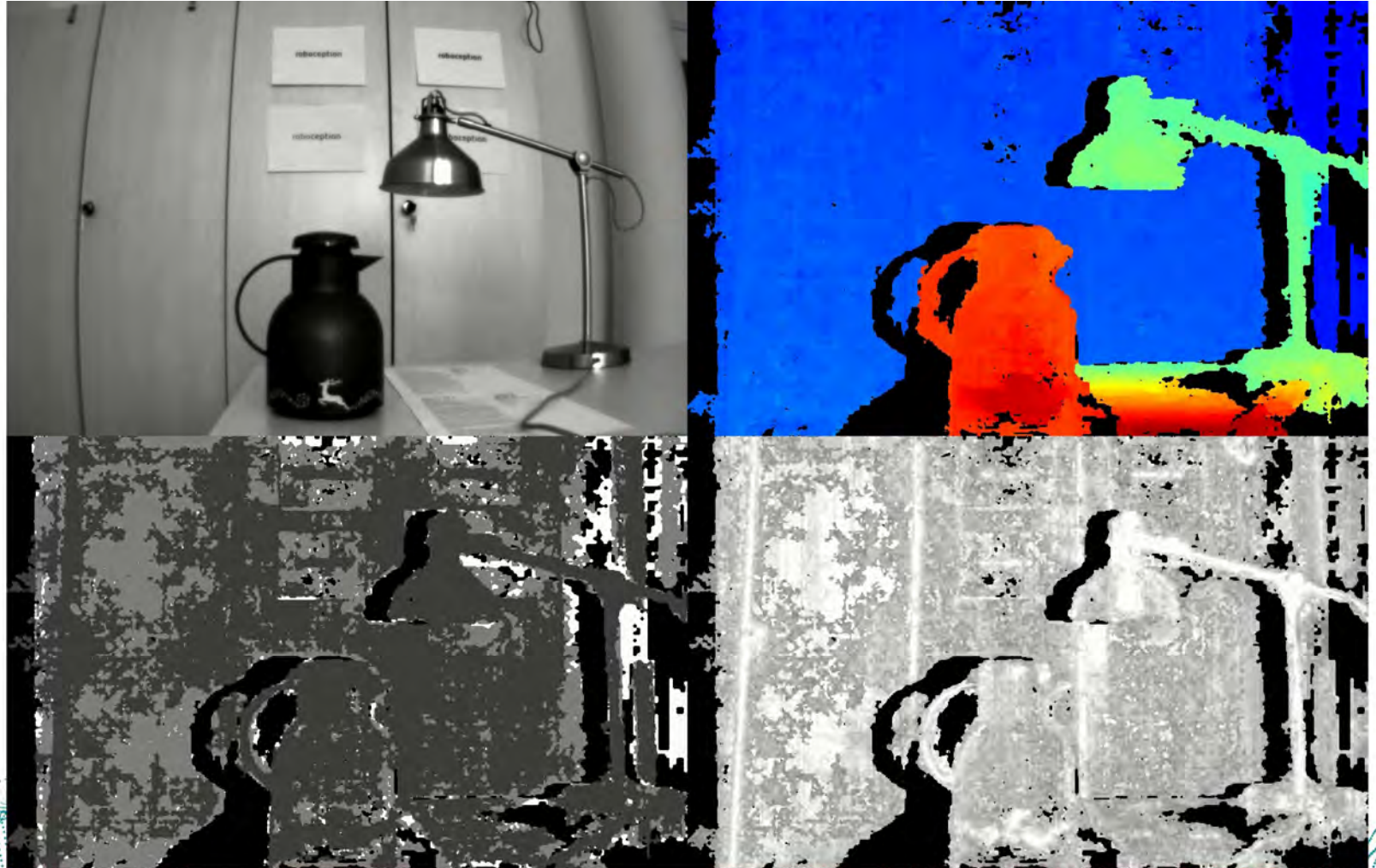
Hardware (sensors) incl. basic software form basis of the business, sold at highly competitive price

Business scales through add-on software

- Release of 3-4 software modules/ year
- Developments always adress a customer pain point
- Derive software products from contracted development where possible
- Pricing reflects customer's added value

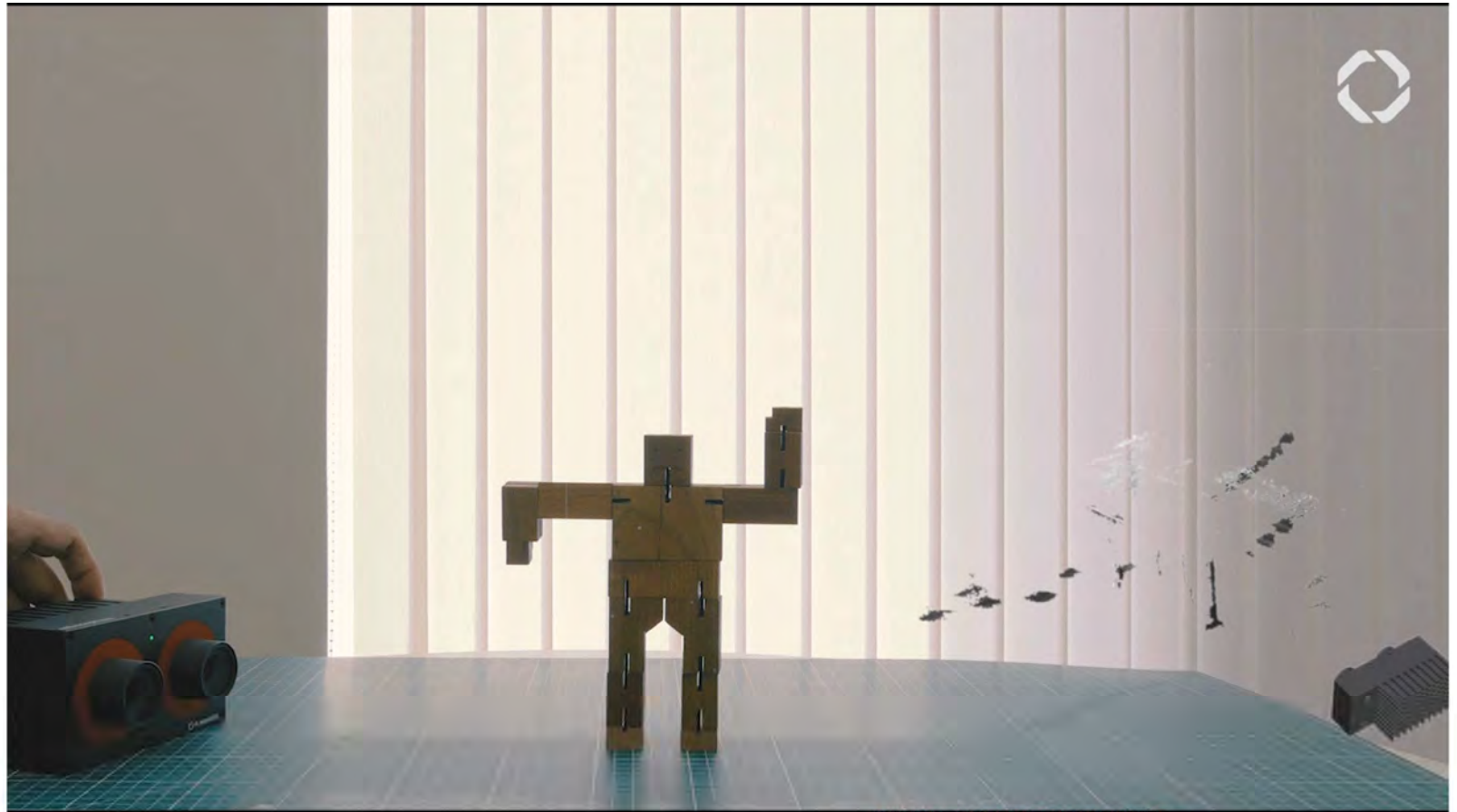


rc\_visard  
STEREO DATA PROCESSING RESULTS





## rc\_visard Ego-Motion POINT CLOUD GENERATION



## Application Domains



### AGRICULTURE



crop identification,  
GPS-free  
navigation, ...



### INDUSTRIAL AUTOMATION



object recognition/  
handling,...



### LOGISTICS



autonomous  
navigation, object  
handling,...



### SERVICE ROBOTICS



area monitoring,  
navigation,...



### HEALTH CARE

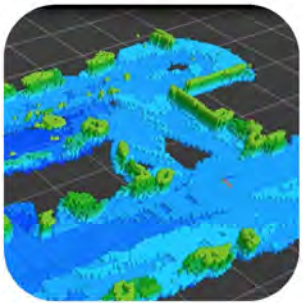


patient  
monitoring,  
people  
detection,...



## rc\_reason Software Suite

ON-BOARD ENHANCEMENT OF BASIC SOFTWARE



**SLAM:** Precise mapping and pose estimation in 3D for a drift-free navigation

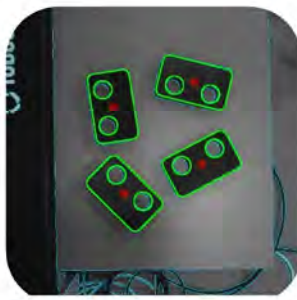
**TagDetect:** Identification and pose estimation of QR codes and AprilTags

**ItemPick:** Computation of grasp poses for suction grippers in pick-and-place applications

**BoxPick:** Identification of size, position and orientation of rectangular objects

**SilhouetteMatch:** Identification of flat objects on a plane

& MORE TO COME

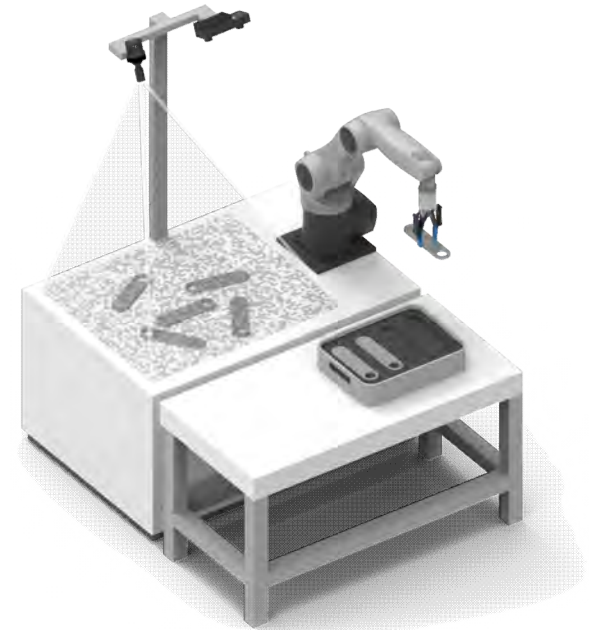


## rc\_reason SilhouetteMatch

### FOR ROBOTIC MACHINE-TENDING APPLICATIONS

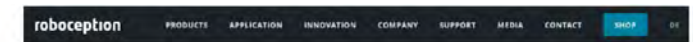
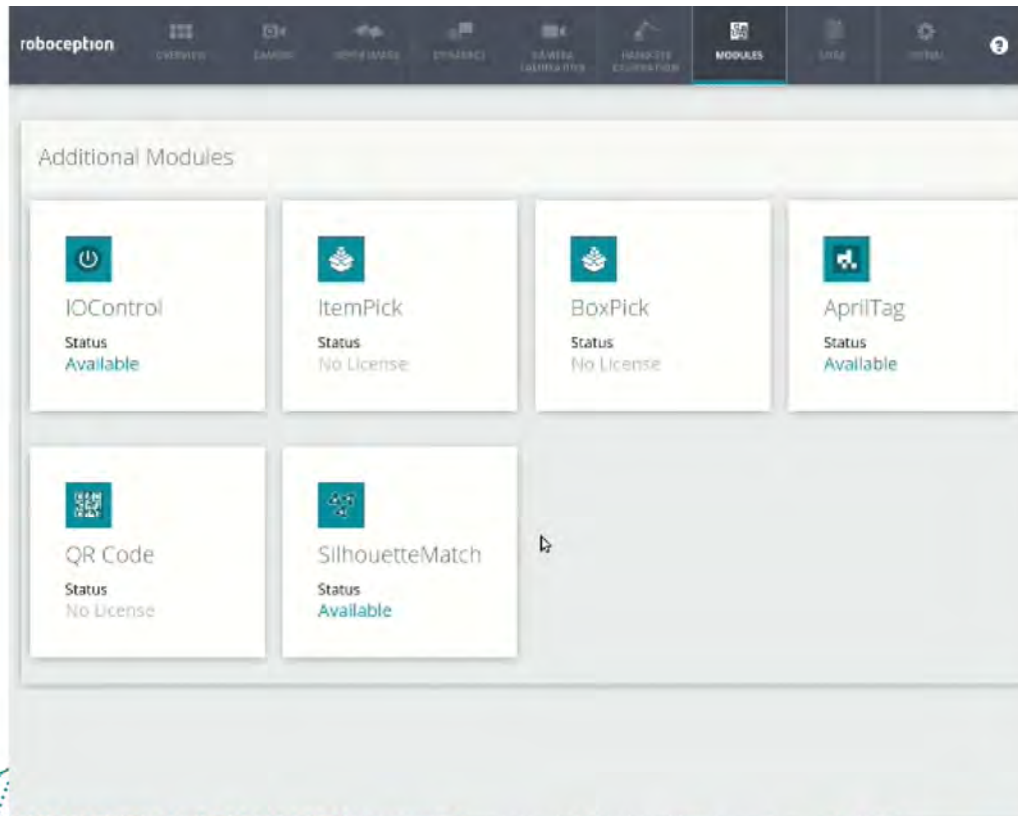
Detects position and orientation of comparatively flat objects positioned on a planar surface in unmixed scenes

- Matches the scene to a previously taught template
- 3D position and orientation is determined for each object, and grasp points can be defined on the object
- Typical applications include machine tending or emptying load carriers of several (separated) layers of objects
- Works with static and robot-mounted sensors coupled with RandomDot Projector
- On-board data processing: No external hardware required





## Silhouette Match PRODUCT



Please complete the following form  
to request a new object template  
for your rc\_reason SilhouetteMatch  
Module:

[Need help getting started?](#)  
[Consult the tutorial on SilhouetteMatch Template Generation](#)

**Serial No\***  
rc\_visard serial number:

**Your Name\***  
First name and last name:

**Your Company\***  
Company name:

**Orientation\***  
Is the orientation of the template/ object relevant in your application?

**Object height**  
The height of the object in mm:

**Object**  
Please upload a CAD file of the required object:  
alternatively, please provide a dataset (.zip-file) recorded with your  
rc\_visard.  
(Tutorial: Recording data with rc\_visard)  
 Keine Datei ausgewählt.

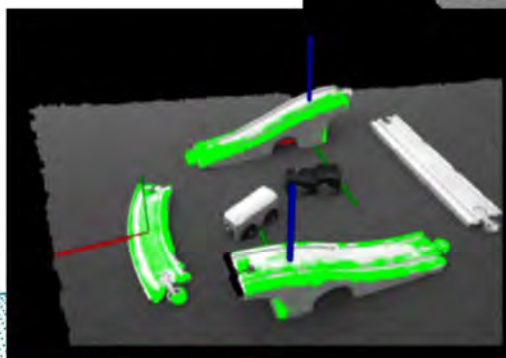
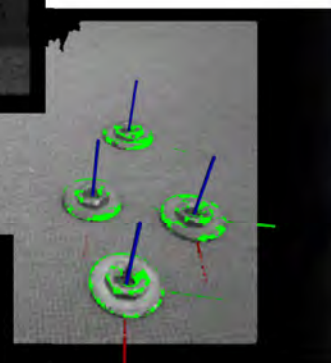
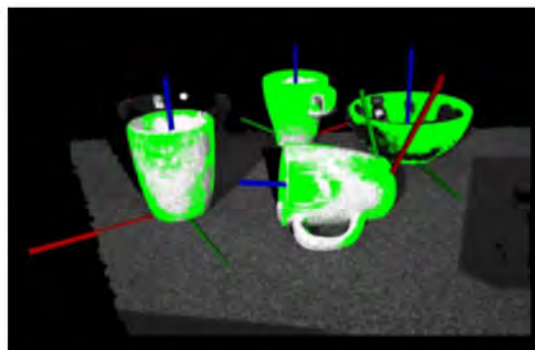
**Scene**  
Please upload a picture/ photo of the scene:  
alternatively, please provide a dataset (.zip-file) recorded with your  
rc\_visard (Tutorial: Recording data with rc\_visard)  
 Keine Datei ausgewählt.

## CAD-Based Detection

### PROTOTYPE

Detects position and orientation of arbitrary objects on a planar surface in unmixed scenes.

- Clustering of point cloud
- Matching is based on geometrical features calculated on each cluster



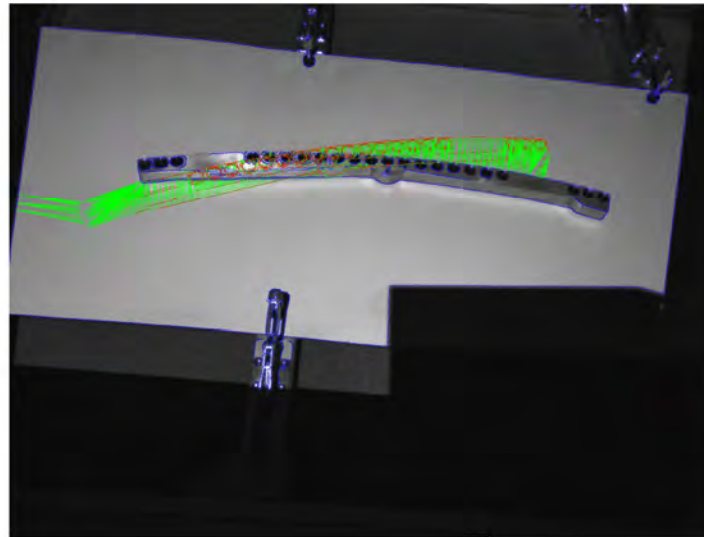


## CAD-Based Pose Refinement

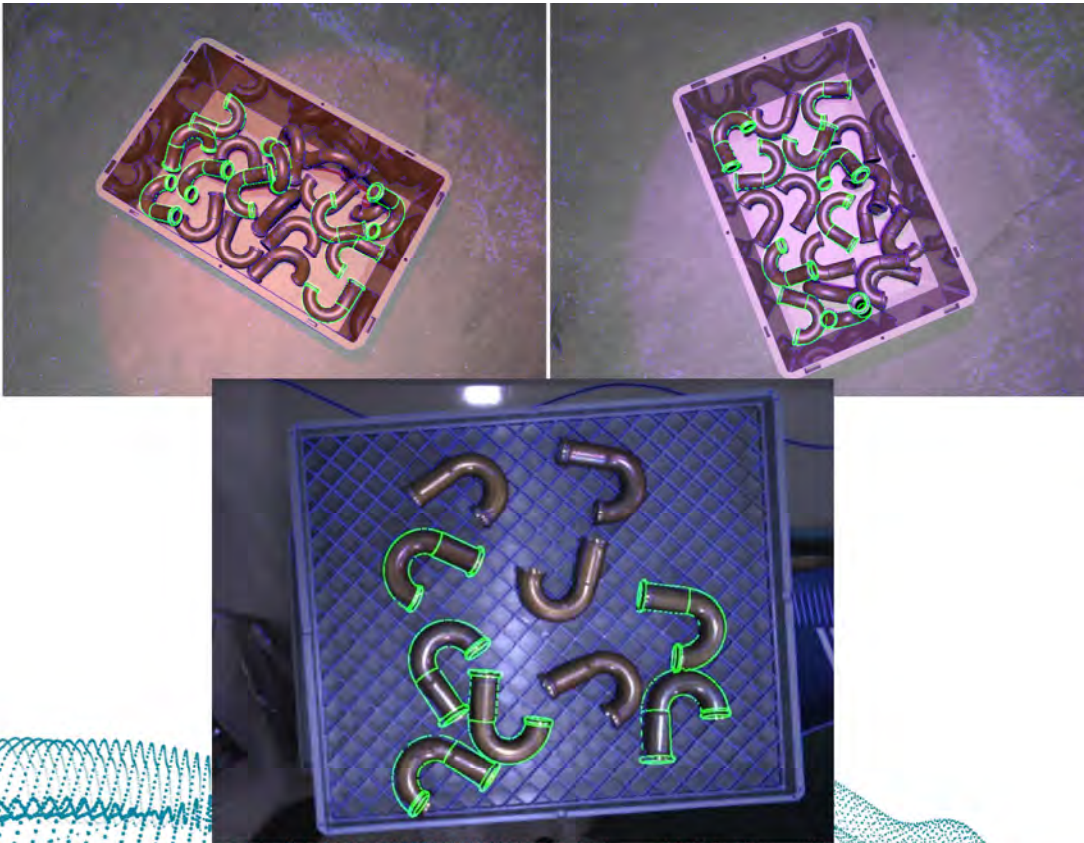
### PROTOTYPE

Allows for refining of position and orientation for high accuracy

- Requires a good initial guess
- Post-processing step



## Machine Learning-Based Object Detection



Detects position and orientation of arbitrary objects in cluttered, unmixed scenes.

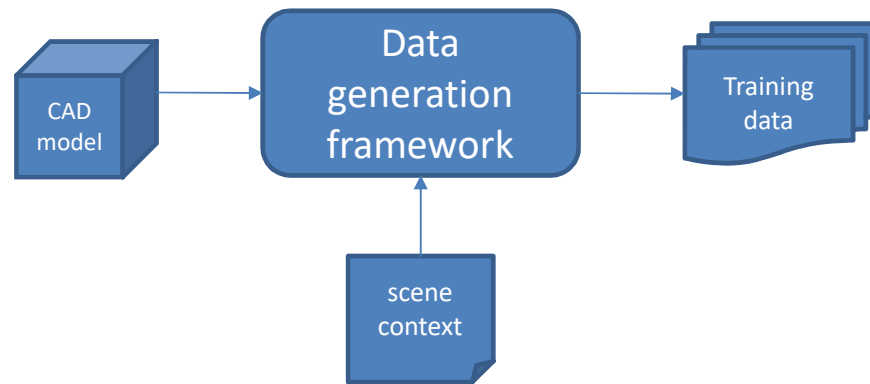
- Combination of ML approaches to detect position and orientation
- Stereo-system improves performance
- Refinement as post-processing step

Requires training data and offline training phase!



## Synthetic Data Generation for Machine Learning

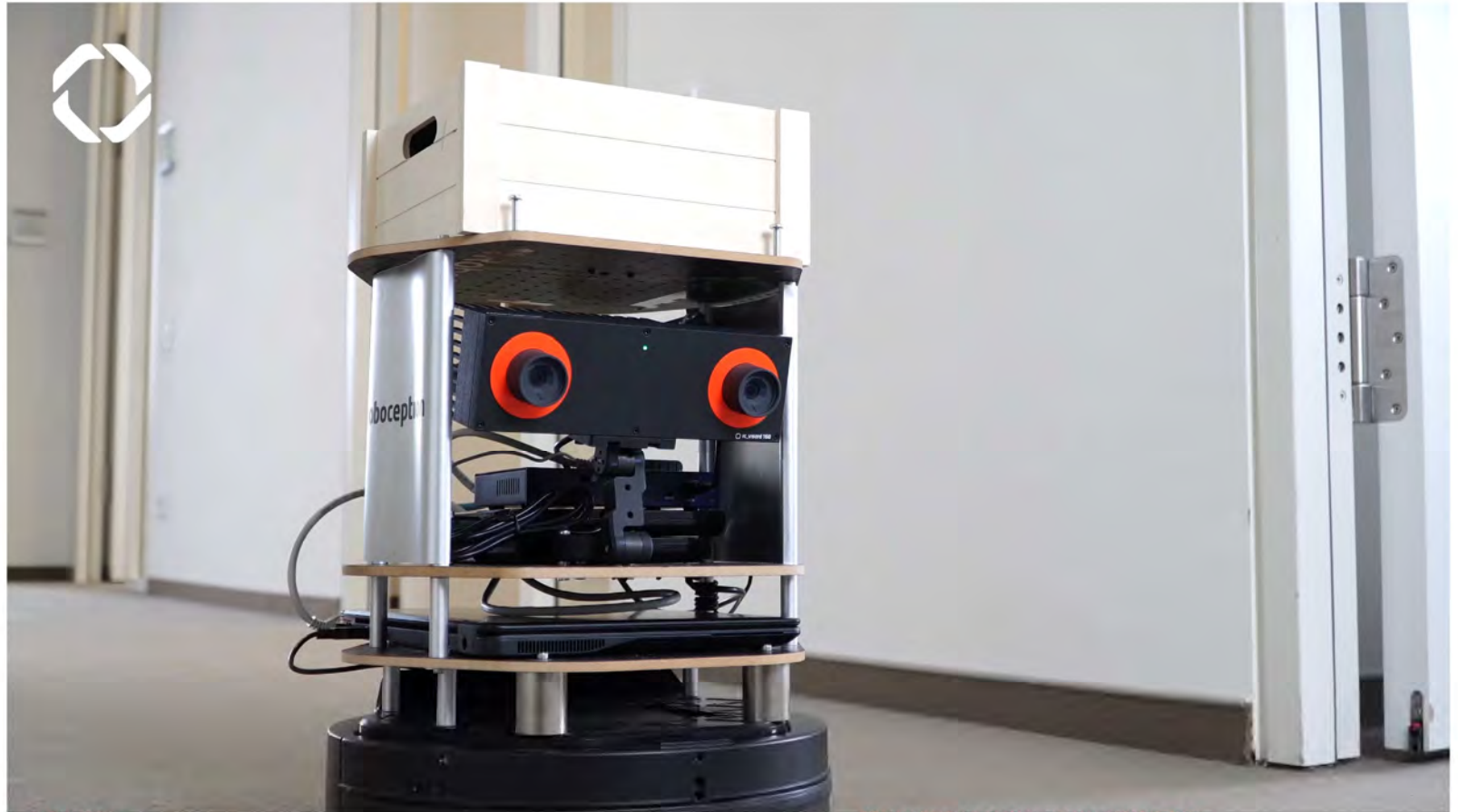
Allows generation of artificial training data for training machine-learning algorithms (e.g. CNN)



- Reduces effort for manual labeling of training data
- Input:
  - CAD model
  - Application context
- Output:
  - Hundreds/thousands of training data
  - Variation in light, color, background, textures, etc.
  - Labels for bounding boxes, segmentation mask



Applications  
TagDetect, SLAM, ItemPick



# Questions?

**Roboception GmbH**

Kaflerstraße 2  
81241 Munich

[www.roboception.de](http://www.roboception.de)



# APPLIED AI FROM THE LOGISTICS PERSPECTIVE

Dr. Maximilian Beinhofer, TGW Logistics Group





Transport logistics



Warehouse logistics

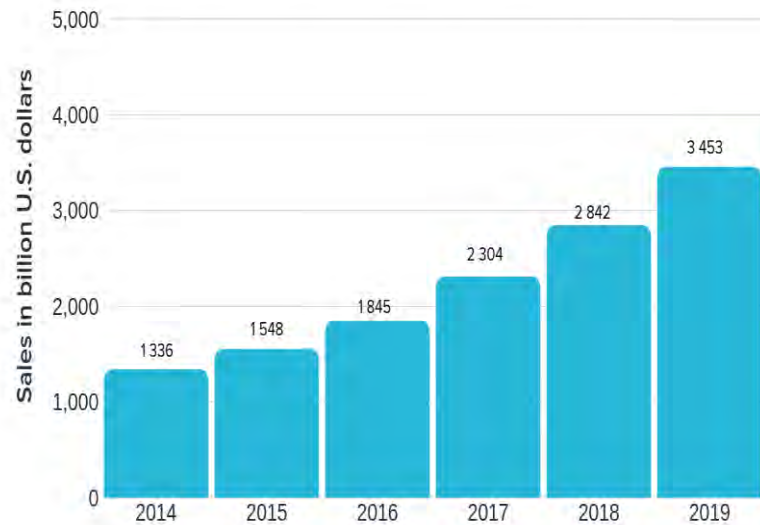
# TGW

- Founded 1969
- Located in Wels, Austria
- >3.400 employees
- Delivers automated warehouse solutions



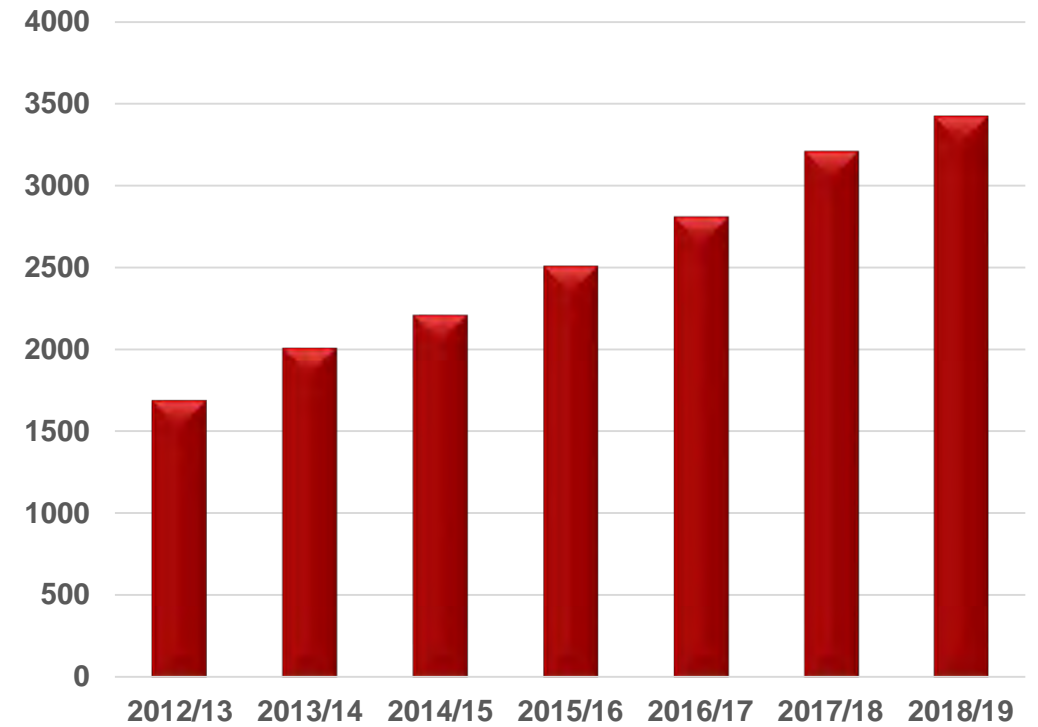


Global ecommerce sales from 2014 to 2021



Source: emarketer.com

TGW number of employees





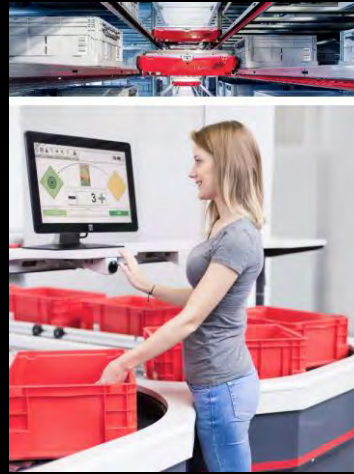
## INBOUND



## STORAGE



## ORDER FULFILLMENT



## PACKING



## OUTBOUND

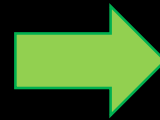








Production:  
1 item



Logistics:  
50.000 items



- **Standard Approach: industrial robotics**

- Precise positioning and exact measuring necessary
- High efficiency in the sunshine case
- Human intervention necessary at each small unforeseen change
- Standard example in logistics: pharmaceutical products



- **TGW Approach: cognitive robotics**

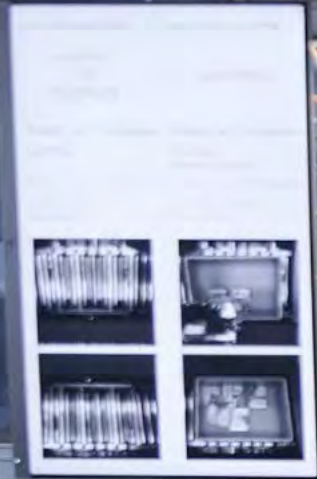
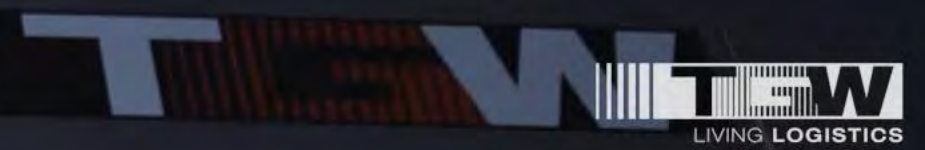
- Unforeseen situations are explicitly allowed and can be handled autonomously by the robot
- Imprecise and complex situations possible (deformable objects, chaotic arrangement in tote)
- Drastic reduction of need for human intervention
- Broad article-spectrum in logistics possible



# Handling low precision

- Don't even try to be 100% error-free
- Try to detect unplanned situations with 100% detection rate
- Solve unplanned situations autonomously (data correctness!)
- Optimize autonomy and cycle time, NOT precision

00:00:00:00

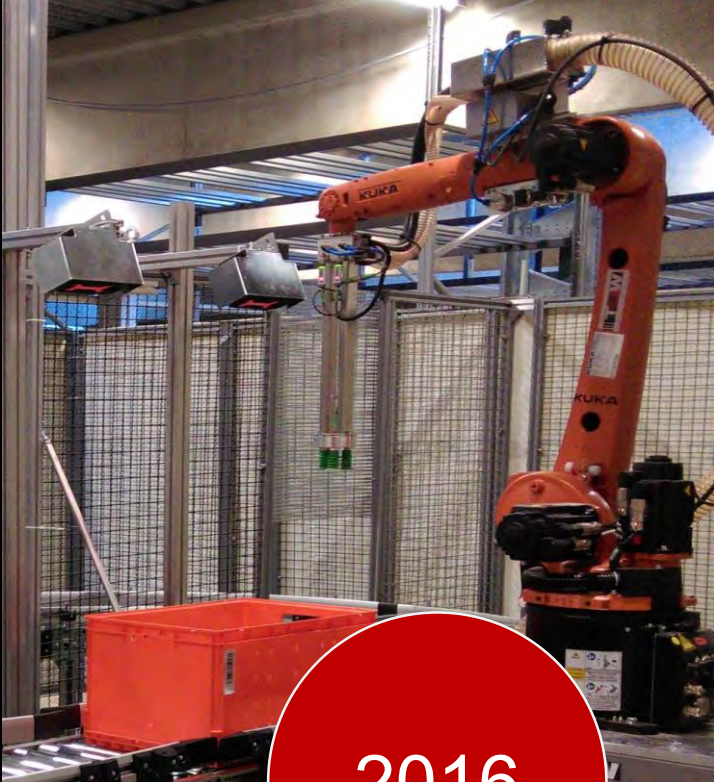


PickCenter **revolution**









2016



2017



2018



2019



# THANK YOU

